



W E D E L I V E R T H E W O R L D

### The concept of service

Service isn't just about giving the client what he wants today. You need the ability to predict the needs of a world where everything changes in the blink of an eye. Prices, regulations, borders and even the weather can all have a dramatic effect.

You have to offer the kind of service that bends and adapts to global and your clients own personal needs. In short you have to be remarkably **flexible and intuitive**.

## W E D E L I V E R T H E S E R V I C E

Continuing international efforts to promote the global economy within commercial sectors and in government's world wide, coupled with our continued investment and process reviews, enables us to provide to more and more destinations from more and more origins an ever improving and more seamless flow of goods and cargo throughout the globe.

Working in accordance with your commercial decisions on Incoterms and in tandem with your customer's and supplier's needs we offer transparency and door to door cargo solutions providing a fundamental link between the buyer and the seller.

Through our unique blend of knowledge, expertise, flexibility and cost effective price solutions, we constantly exceed our clients' expectations.



### The passion for organisation

With a passion for international cargo transportation both as volume movers and bespoke project solutions, the team of Directors are committed to providing the seamless flow concept and demand from the shareholders an equal commitment in providing re-investment.

Their mutual understanding of the sector, it's demands for innovation and new ideas at all levels within the organization is key. Incorporated in 1985 the experience of the business compliments our

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fresh and innovative approach to this fast moving industry by bringing a balance of **stability and reassurance** to clients, suppliers and most importantly, the driving force within the company, the directors and staff.

As we grow our portfolio of wholly owned subsidiaries overseas, the progress is tangible and the benefit to our customers immense and this philosophy of constant improvement is a key foundation of the business and a critical factor in taking the business forward.

### The team

Fanatical is a good way to describe how our staff feel about the business and how they take responsibility over the day to day client and service needs.

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Many of our managers have, over a number of years, risen from trainees and truly understand the driving concept and ethos of the Company which is ConneXion World Cargo.

These managers of our offices in London, Exeter, Manchester, Paris, Hong Kong and Halifax NS are driven individuals encouraged to understand the clients they cater for. They have direct involvement in day to day operational matters and collectively have over 150 years experience within the shipping industry.

Each member of our team is hand picked for their individual attributes and skills. They may be technically astute or administratively organized, have good customer service and H.R. skills or be more analytical. The team is ultimately a blend of all these skills which enables us to provide exceptional service to our clientele.

Above all they are able to play a trusted role within the team and strive to make the concept of true **teamwork**... work.



### The overseas partner network

Invaluable to our global reach is our overseas partner network. This includes membership with the WCA Advanced Professional Network with over 913 offices in more than 330 cities and over 130 countries. Every member has been certified by the alliance which sets stringent and monitored guidelines guaranteeing exacting service standards, stability and financial strength.

Collectively the group has the capital strength and buying power far and above that of multi-national

### The solution

The ConneXion concept for international cargo transportation and logistics brings to you a solution for the movement of your cargo, trouble free and supported by the very best expertise and experience and true commitment to the promises we make.

Optional tracking and EDI features are, of course, available and our aim is to tailor the solution to your needs and with a goal of leaving you as free as possible to make better use of your time so that

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logistic providers. With the overwhelming majority owner managed businesses, this partner network provides the backbone for the new global concept in international cargo transportation and logistics enabling your ConneXion office to be your local service provider throughout the world.

your business may grow and a true supplier / customer partnership evolve.

As a client of ConneXion, you have a partner in New York, Johannesburg, Singapore, Auckland and at least 330 more cities throughout the world.

**True global assistance.**



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